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November 14, 1912.

Clay Machine Co.,
6950 Kinsman Road,
Cleveland, Ohio.

Gentlemen:

We have yours of the 1st inst. Owing to last season being rather a poor one for the fishermen, we anticipate that ~~be~~ comparatively few new engines will be installed this coming year. It is our intention to discourage it as much as possible. For this reason we can not give you much, if any, encouragement.

Respectfully yours,

COLUMBIA RIVER PACKERS ASSOCIATION.

GHG.W.

V. P.